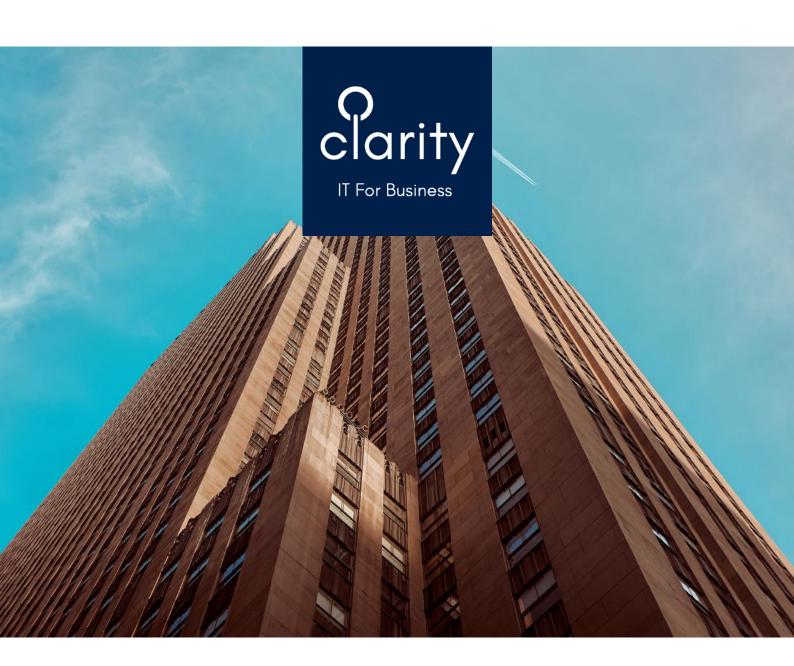
# COMPREHENSIVE BUSINESS IT SUPPORT SOLUTION



### **PREPARED BY**

Drew Pollock

**Brodon Hirst** 

#### **PRESENTED BY**

Drew Pollock + Brodon Hirst



# WHAT WE'RE AIMING TO DO FOR YOU

A whole of business technology portfolio management and proactive IT support solution from Clarity - a specialist real estate technology company.

- Business as usual tech support for staff,
- **Proactive** management, maintenance and support for critical IT infrastructure (servers, cloud, data backup, cyber security),
- IT governance for **robust** policies and procedures, technology + business alignment,
- Technology strategy for continual improvement and evolution of a fit for purpose business technology stack,
- IT roadmap alignment to company goals, project management and effective execution.

WE'RE
ALIGNED
TO YOUR
KEY TECH
STACK



# A BESPOKE TECHNOLOGY ROADMAP TO IMPROVE YOUR BUSINESS IT PORTFOLIO



#### Cyber Security

Endpoint Protection Active web monitoring protection Email security



#### IT Governance

Policies for BYOD devices Standardisation of IT procedures Risk and compliance Business and IT strategy alignment



#### **Technology Stack Maturation**

Solution for ageing servers Leverage the cloud Staff mobility Data loss protection Logging



#### Continual Improvement

Strategic planning Measure results Monitor projects Evolve

# LET US BE YOUR GUIDE ON THIS JOURNEY. WE'VE BEEN HERE BEFORE.

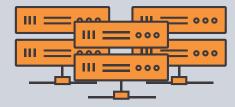




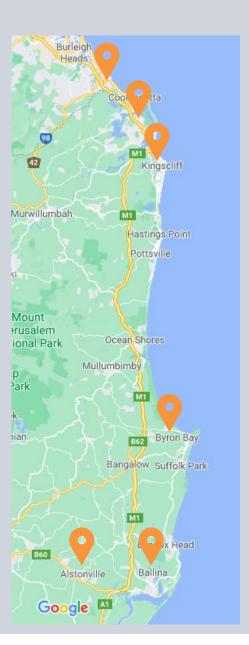
120 staff, 1 internal IT Manager with a salary of \$[REDACTED]



4 offices originally, now 6. We've been working with the group for 12+ months.



Legacy servers 7+ years old, poor IT security, disparate cloud tech.
In need of a BIG digital transformation program.



# "CLARITY'S TEAM OF EXPERTS HAVE PROVEN INVALUABLE FOR

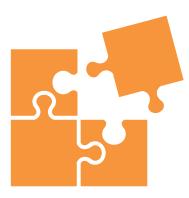
MORE
EFFICIENCY,
LESS
DOWNTIME

We engaged Clarity to review the IT portfolio of our real estate business consisting of 120 staff across 4 offices, with a mix of servers and other IT equipment in each office, plus several cloud systems.

For a long time we had an IT manager on staff and what really appealed to us about Clarity's comprehensive business IT service offering was to replicate the experience and benefits of having an internal IT staff member for our business, but with more capability.

Rather than relying on our one IT Manager, Clarity's team of experts in different areas of IT have proven invaluable for us. We're able to utilise their expertise in IT strategy, cyber security, tech support, internet/networks, servers, IT projects and every other area of IT to help our business, meaning we get better outcomes than with only a single internal IT manager.

40% SAVING VS INTERNAL IT TEAM



SUBJECT MATTER EXPERTS David Mills, Director

McGrath NRGC Group



# A SOLUTION FOR NOW AND FOR THE FUTURE.

Some of the benefits and improvements we delivered for McGrath NRGC group in the first 12 months;

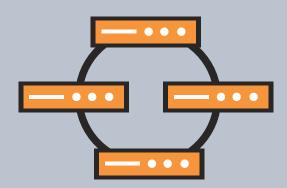
- Devised a roadmap to transfer from the old business IT solution to Clarity's Comprehensive IT Support plan.
- Completed server refresh projects to retire old infrastructure.
- Improved staff mobility, efficiency and output through a cloud-first enablement strategy utilising high-availability (HA) architecture.
- Overhauled business continuity planning (BCP),
   backup and disaster recovery (DR) through modern technologies and best-practice policies/procedures.
- Mitigated business risk through data loss prevention (DLP) practices and standardised operating procedures for threat analysis and management.
- Consolidated disparate systems to reduce licensing costs.
- Created an asset register to track software licensing and hardware assets, cutting down on wasted doublepurchasing and warranty claims.
- Standardised software options to reduce IT security holes.
- Negotiated new managed print and telco contracts to reduce monthly costs.

# YOUR OPTIONS FOR TECHNOLOGY EVOLUTION.

### **NAS Solution**



Server



Smart NAS Environment

- Lower monthly cost
- Seamless transition, less staff re-training
- Cloud friendly
- Integrates with online backup tools
- Removes dependency on server

### **VDI Solution**



Server

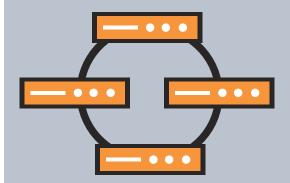


Cloud Desktop Environment

- More DLP and security options
- Higher monthly cost (rented cloud space)
- Higher change management and staff re-training
- Runs solely in cloud

# YOUR COSTING FOR TECHNOLOGY EVOLUTION.

### **NAS Solution**



Smart NAS Environment

Up front \$[REDACTED] for NAS hardware

### **Monthly Costs**

- \$[redacted]/staff member
- \$[redacted]/device managed security
- \$[redacted] managed cloud backup

\$[redacted]/ month ex gst

## **VDI Solution**



Cloud Desktop Environment

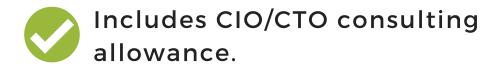
Up front \$[redacted] for VDI setup

### **Monthly Costs**

- \$[redacted]/staff member
- \$[redacted]/device managed security
- \$[redacted] managed cloud backup
- VDI running cost \$[redacted]/ user/ month

\$[redacted]/
month ex gst

## YOUR ADDED BENEFITS.



Creation and management of IT policies and procedures.

Includes IT procurement support, supplier contract evaluation etc.

Includes regular technology strategy and planning.

The experience of a full internal IT team at a fraction of the cost.